

Contracts Report - December 2017

Div.	Contractor	Current Total Contract Amount with Contingency	Proposed Total Contract Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference (btwn. FY16-17 and FY17-18)	Annual Difference (%)	Requested Action
SFHN/BHS	YMCA of San Francisco formerly Bayview YMCA	\$ 3,660,712	\$ 1,921,123	\$ 1,739,589	7/1/10-9/30/17 (7 yrs., 3 mo.)	10/1/17-6/30/21 (4 yrs.)	\$ 286,066	\$ 428,822	\$ 142,756	50%	New Contract (for ongoing services)
<p>Purpose: The requested action is the approval request of new contract with YMCA of San Francisco, for services to be provided at its Bayview YMCA Branch. This new contract is authorized under RFQ 34-2015. Bayview YMCA had a previous contract for services which are continued under the contract for which we are requesting approval.</p> <p>Reason for Funding Change: The proposed annual increase is due to additional services to be provided as solicited under an RFP which was a collaboration between DJJ SFHN Behavioral Health Services and DPH PHD Community Health Equity and Promotion. Please note that the previous total funding covered 7.25 years, while the proposed contract total funding will be for a term of 4 years.</p>											
Target Population:	African American individuals and families in San Francisco with an emphasis on Hope SF sites (Potrero Hill, Sunnydale, Hunters view and Alice Griffith)										
Service Description:	To reduce health disparities among African Americans in San Francisco with an emphasis on Hope SF-site residents through physical, mental, emotional and spiritual fitness; encouraging a strong sense of community and healthy social connections, and providing opportunities to make meaningful contributions. The RFQ for these services emphasized community-based collaborations to provide integrated, culturally relevant wellness programs rooted in holistic approaches for individuals and families. YMCA of San Francisco, through its Bayview YMCA Branch, will collaborate with the Rafiki Coalition to develop wellness and physical activity programs, including programs at Sunnydale and Southeast Health Center.										
UOS (annual):	471										
UDC/NOC (annual)	1,124										
Funding Source:	Grant - Mental Health Services Act (MHSA)										
Selection Type	RFQ 34-2015										
Monitoring											

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SFHN/HHS	Regents University of California - Positive Health Program Black Health Center of Excellence	\$ 6,183,367	\$ 7,168,215	\$984,848	3/01/11-6/30/18	3/01/11-6/30/19	\$788,851	\$ 808,572	\$19,721	2.50%	Mod to existing contract.
<p>Purpose: The requested action is the (1) approval of a contract modification to extend the contract term identified above; (2) to add the corresponding funding; and (3) to add additional Cost of Doing Business (CODB) funding. This contract has been previously approved by the Health Commission for the term noted. This extension exercises options authorized under the current RFP 20-2010, and will be used to continue existing programming.</p> <p>Reason for Funding Change: The proposed annual increase is due to the allocation of a 2.5% Cost of Doing Business increase in both FY 2017-18 and FY 2018-19.</p>											
Target Population:		This program has a focus on African American clients. Low income People Living with HIV/AIDS (PLWHA) that are uninsured or underinsured with no other source of care, and that are in severe need as defined by the HIV Health Services Planning Council. Clients must reside in San Francisco, and have active mental health needs, an active substance use disorder, or both.									
Service Description:		This Black Health Center of Excellence program will provide high quality, multi-disciplinary, culturally competent healthcare to African Americans living with HIV/AIDS who are also living in poverty and for whom mental health disorders, substance abuse, incarceration, or housing status creates barriers to care.									
UOS (annual):		6,838									
UDC/NOC (annual)		220									
Funding Source:		Grant: Ryan white Part A and General Fund									
Selection Type		RFP 20-2010									
Monitoring		NA									

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SFHN/ZSFG	Health Advocates, LLC*	\$ 5,580,390	\$ 18,014,546	\$12,434,156	1/1/14-12/31/14 (4 years)	1/1/14-12/31/21 (additional 4 years)	\$1,500,000	\$ 2,575,000	\$1,075,000	71.67%	Mod to existing contract.
<p>Purpose: The requested action is the (1) approval of a contract modification to extend the contract term identified above; and (2) to add the corresponding funding. This contract has been previously approved by the Health Commission for the term noted.</p> <p>Reason for Funding Change: The proposed annual increase is due to the additional services and revenue projections due to the expansion of services to include Emergency Room outpatient clients.</p> <p>* This contract requires Board of Supervisors approval.</p>											
Target Population:		The population addressed is patients who the Department is not able to assist with eligibility through its regular procedures due to clients' substance abuse, mental illness, homelessness, or other difficult-to-resolve situations. The contractor becomes the patient's authorized representative to aid and facilitate Medi-Cal eligibility and approval and appears on behalf of the patient at fair hearings and appeals, as necessary.									
Service Description:		The contractor will operate a highly specialized uncompensated care recovery program, enhancing Medi-Cal and other third party payer revenues. Under this program, the contractor assists the Department to help Zuckerberg San Francisco General hospital (ZSFG) patients become eligible for Medi-Cal, thereby substantially increasing Department revenues.									
UOS (annual):		n/a									
UDC/NOC (annual)		847									
Funding Source:		General Fund, Medi-Cal									
Selection Type		RFP 20-2010									
Monitoring		NA									